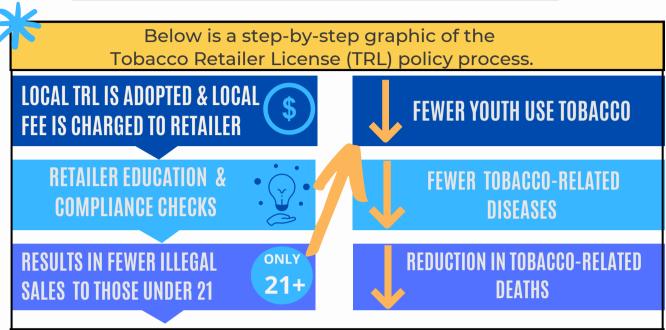
TOBACCO RETAIL LICENSE POLICY PROCESS



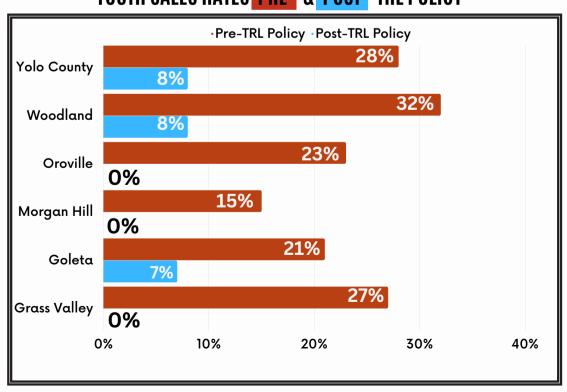
Jay Macedo 916-267-7071; jmacedo@haspi.net



TRL POLICY EFFECTIVENESS

Across 33 California communities, sales to underage youth dropped by an average of 26% after implementing a tobaccoretail licensing (TRL) policy.

YOUTH SALES RATES PRE- & POST- TRL POLICY





THE FOLLOWING SECTION PROVIDES LOCAL DATA ABOUT VAPING AND TOBACCO RETAIL SALES AND THE EFFICACY OF TRL POLICIES.

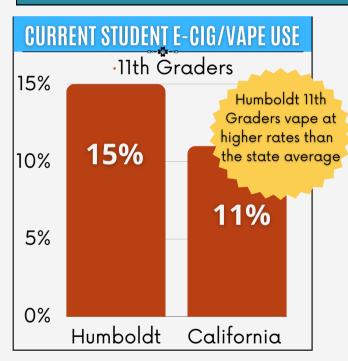
YOUNG ADULT TOBACCO PURCHASE SURVEY

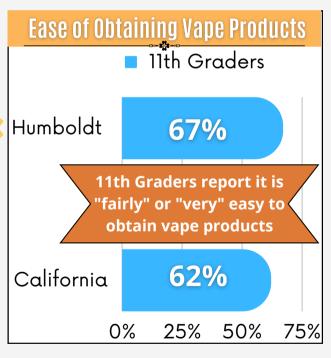
*February 2022: 54% of Humboldt Unincorporated Retailers sold to Under 21





*California 2019: **18%** of state retailers sold to those Under 21





References:

- *Health and Social Policy Institute, Communities Addressing Nicotine, Young Adult Tobacco Purchase Survey, March 2022.
- *California's Stop Tobacco Access to Kids Enforcement Act (STAKE Act) Young Adult Tobacco Purchase Survey, 2019.
- *California Healthy Kids Survey, 2021, 2020.
- *The Center for Tobacco Policy & Organizing, American Lung Association in California, Tobacco Retailer Licensing Is Effective, 2018.
- *California Healthy Kids Survey (2019/2021 Humboldt County, 2017/2019 (latest report not available yet) California).